

What do Dreams Know of Boundaries?

As the infamous Sergeant Schultz (from 'Hogans Heros' fame) would say:
"They know Nuz-zinc!!"

That's right... they know nothing about boundaries! Dreams and Goals that do become a reality have one distinct feature that separates them from the dreams that fizzle and fail.

"Active Desire."

So... what does "Active Desire" really give you and... what is it exactly?

First things First.. lets qualify if you need to strengthen your *fuel pump* of "Active Desire". Have you found yourself making excuses or telling yourself 'stories' to rationalise why you haven't been able to make headway on your Dreams, Focus Goals and Habits? Do you find yourself saying that you don't have the time... I wanted to do it but,... I still don't have the resources... there is still too much change going on.... there is still too much daily pressure from the client....

If so... your *fuel pump* is broken, inactive or in need of serious adjustment. Read on.
 (If you have just made an excuse as to why it is 'not broken' and it really the result of circumstances beyond your control... you had better read this a few times.)

Some people will confuse "**Active Desire.**" with Will Power and I'd like to clear up this myth.

"Active Desire."- personal motivation if you will, is something very different from willpower. Every single person on the planet has an abundance of Will Power- it is ready and waiting inside their brain/hearts/gut for activation and utilization - (yes- hearts & stomachs have neurons as well) . Just like the fuel in your car.

The 'fuel pump' on the other hand- "**Active Desire.**"- is what makes the difference... actually transporting the fuel to the engine, ready for ignition and acceleration action. Some of you will quite rightly test the assertion that everyone has an abundance of Will Power at their disposal. If you were to look around at the behavior and habits of some people... it would seem to present evidence to the contrary. Yet, scientific journals and our own personal experiences are littered with facts that confirm that extraordinary acts are possible if someone is truly motivated... and the key here is 'truly motivated'.

Mothers have overpowered attackers twice their size to defend their children; Men have shown un-natural strength to lift cars from on top of people; children have demonstrated courage beyond their years to rescue their parents; athletes continuously reduce the limits of mental and physical abilities to shadows of their former selves; scores of people overcome the fear and anxiety of war torn countries and jump into the unknown promises of new waters and lands.

You could easily continue this list of examples, but the point is made. If you really want to change your Leadership Habits... "**Active Desire**" **will be at the very heart of that change.** Many of you have already ignited your *fuel pump* and it is working extremely well for you and the people around you. A pretender to 'change and changing' you are not. Not only can you see, hear and feel the change... so can they. You have been afraid of changing... yet you have done it anyway. You have DELIBERATELY tapped into your ability to step up... and be the kind of leader that you want to be, always improving and setting new limits for performance.



That's what **"Active Desire"** can do for you... *eliminate the whine of Excuses and minimise the fear of Execution, Criticism, Defiance and Loss.*

Actions you can take:

When was the last time that you checked your 'fuel pump'?

Does it need an adjustment of an overhaul? Make the choice... and commit seriously.

When was the last time that you challenged the 'Active Desire' of someone that you perceive as a 'Victim' in your work environment? What are the consequences and symbols that you convey by not challenging?

Ask : "What does this person need to know... have... or have happen in order to demonstrate more commitment to our team values and goals?"

